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**AusBiotech2011**  
AUSTRALIA'S BIOTECHNOLOGY CONFERENCE

**National  
Conference**

**16 to 19 October 2011**  
Adelaide Convention Centre, South Australia  
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**AusBiotech**  
AUSTRALIAN BIOTECHNOLOGY ORGANISATION

**Government  
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**BioInnovationSA**

**Adelaide  
Convention Bureau**

## AUSBIOTECH 2011 CONFERENCE SPEAKERS' PROFILE

**Hans-Peter Grau**  
**Vice President Business Development**  
**Boehringer Ingelheim Pharma GmbH & Co. KG, Germany**

Hans-Peter is responsible for business development and key account management of Boehringer Ingelheim's global biopharmaceutical contract manufacturing business in the Asia Pacific Region.

Hans-Peter has over 12 years experience in operations strategy and management in the biopharmaceutical industry.

Prior to joining Boehringer Ingelheim in 2008, Hans-Peter held various positions in project management and production management at Bayer Schering AG and ratiopharm GmbH, Germany, where Hans-Peter was in charge for triggering and executing corporate Make-or-Buy decisions and related production transfers.

Hans-Peter holds degrees in Chemical Engineering (Dipl.-Ing.) from the University of Stuttgart and Bioreactor Systems (MSc) from the University of Manchester.

